



# SG Multiply: program overview

## SG Multiply purpose statement

SG Multiply serves and equips partners to integrate a savings group ministry that supports their work of holistic transformation in the churches and communities they serve.

## Summary

SG Multiply is an initiative of HOPE International that seeks to help church networks and organizations that plant and equip churches to implement scalable, holistic, and contextualized church-centered savings group (SG) programs. Utilizing a flexible design and training process, SG multiply consultants walk alongside a diverse array of partners. Unlike other HOPE savings group initiatives, SG Multiply partners are fully responsible for implementing their savings group programs and receive no ongoing financial support or program oversight from HOPE.

## Why SG Multiply?

Since HOPE International first began promoting savings group programs in 2008, we have established a network of SG programs that currently reaches over 14,000 groups in 16 countries through 22 partners.<sup>1</sup> In January 2018, building on a decade of experience designing and implementing SG programs, SG Multiply was launched by HOPE for two primary reasons:

1. We continue to see and believe in the powerful ability of savings groups to bring transformational impact to individuals, families, and communities experiencing poverty. We want to see holistic, church-centered savings groups scale faster than HOPE's capacity to grow new SG programs.
2. We want to be able to equip the many strategic, like-minded partners around the world who have the desire and capacity to implement a SG program but need an organization like HOPE to help them do so in their existing context.

## How does it work?

**Partnership development:** The first step for an SG Multiply partner is to submit a partnership application and meet with the HOPE SG Multiply team to mutually determine if they are a good fit for partnership.

**Program design:** After a partnership agreement is reached, the next step is program design. During this step, SG Multiply consultants travel to spend time learning about the partner's context, share about HOPE's approach to SGs, and facilitate an intensive program design and planning process with the partner.

**Program training & launch:** When there is a program design and plan in place, preparation can be made for the initial training of trainers (ToT) and program launch. HOPE's SG Multiply consultants travel to the partner and lead

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<sup>1</sup> Program and partnership data as of Q3, 2023.



a ToT on the program curricula and tools and spend time coaching the partner on important aspects of managing a flourishing SG program.

**Ongoing program support:** After the program has begun implementation, SG Multiply consultants meet regularly with partner SG program leaders for ongoing technical support and encouragement. Consultants are also on standby to help partners with additional needs like training, program assessment, monitoring, etc.

### Who is SG Multiply for?

HOPE has launched SG Multiply to serve mission-aligned partners that are either church networks or organizations that are directly engaged in planting and/or supporting local churches. Here are some additional criteria that we look for in potential SG Multiply partners:

- Partner is already committed to pursuing holistic ministry/integral mission through local churches and communities.
- Partner has at least 75 churches that are mobilized and able to implement savings groups (*or are established in 50 communities where they are church-planting and are able to implement savings groups*).
- Partner has demonstrated capacity to implement projects working with local churches and communities.
- Partner leaders are motivated to see SGs become an important aspect of their ministry.
- Partner is ready and able to dedicate the necessary human and financial resources to implement a successful SG program without financial support or ongoing ministry oversight from HOPE.

### Getting started

HOPE is always looking to talk with organizations that meet our partner criteria to explore a potential SG Multiply partnership. If you represent or can recommend an organization that might be a good fit for SG Multiply, please reach out to us through the [interest form](#) on the SG Multiply page.

### Our team leadership:

Will Kendall, Director of SG Program Development

Jieun Lee, Director of SG Partnership

Michelle Wijaya, Senior SG Multiply Program Manager