Return of Organization Exempt From Theory

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter Social Security numbers on this form as it may be made public.

► Information about Form 990 and its instructions is at www.irs.gov/form990.

Open to Public Inspection

| A | For | the 2013 calendar year, or tax year beginning and ending and ending | | Inspection |
|--------------------------------|----------------|--|---|---------------------------------|
| | Chec applic | | - | ntification number |
| | Ad | dress HOPE INTERNATIONAL | | |
| | Na | me ange Doing Business As | ,, | 2020010 |
| | lni ret | Number and street (or P.O. box if mail is not delivered to street address) Room/ | | -2836648 |
| | ∣ate | GIII 227 GRANITE RUN DRIVE | , | mber <u>1</u> 7)464-3220 |
| | | City or town, state or province, country, and ZIP or foreign postal code | G Gross receipts \$ | |
| | —∐tio: | PROPERTY AND A CONTROL TO A 17601 | H(a) Is this a grou | |
| | PCI | F Name and address of principal officer: JESSE CASLER | | ates? Yes X No |
| | | SAME AS C ABOVE | 1 | ates included? Yes No |
| 1 | Tax-e | exempt status: X 501(c)(3) 501(c)() (insert no.) 4947(a)(1) or | | ch a list. (see instructions) |
| | | site: ► WWW.HOPEINTERNATIONAL.ORG | H(c) Group exem | ption number |
| | art I | of organization: X Corporation Trust Association Other ► L Summary | Year of formation: 199 | 6 M State of legal domicile: P. |
| 12000 | 1 | - Carriery | | |
| Activities & Governance | ' | Briefly describe the organization's mission or most significant activities: AT HOPE | INTERNATION. | AL, WE |
| ia Li | 2 | PROVIDE DISCIPLESHIP AND FINANCIAL SERVICES | THAT RESTOR | E DIGNITY |
| š | 3 | Check this box if the organization discontinued its operations or disposed of | more than 25% of its ne | et assets. |
| ő | 4 | Number of voting members of the governing body (Part VI, line 1a) | | 3 10 |
| భ | 5 | Number of independent voting members of the governing body (Part VI, line 1b) | | 4 |
| iţie | 6 | Total number of individuals employed in calendar year 2013 (Part V, line 2a) | | 5 92 |
| Ę. | 7 : | Total number of volunteers (estimate if necessary) | | 6 185 |
| ٧ | | a Total unrelated business revenue from Part VIII, column (C), line 12 | | 7a 0. |
| | | Net unrelated business taxable income from Form 990-T, line 34 | | 7ь О. |
| o) | 8 | Contributions and grants (Part VIII, line 1h) | Prior Year | Current Year |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | 10,613,648 | |
| e | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 0. |
| <u> </u> | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 99,526 | |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | -218,616 | |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 10,494,558 2,407,129 | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | |
| es | 15 | Salaries, other compensation, employee benefits (Part IX, column (A) lines 5.10) | 3,159,535 | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | 0 | |
| Š | . D | rotal fundraising expenses (Part IX, column (D), line 25) 1,502,727. | | • 0. |
| ш. | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 3,017,229 | 3,355,618. |
| | 18 | rotal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 8,583,893 | . 10,537,249. |
| -6 | 19 | Revenue less expenses. Subtract line 18 from line 12 | 1,910,665 | |
| ts o | | | Beginning of Current Yea | |
| Bala | | Total assets (Part X, line 16) | 10,756,381 | . 11,325,306. |
| Net Assets or Fund Balances | | Total liabilities (Part X, line 26) | 1,549,060 | 793,981. |
| 55 | 22 rt | Net assets or fund balances. Subtract line 21 from line 20 | 9,207,321 | . 10,531,325. |
| | | | | |
| true | orrac | ulties of perjury, I declare that I have examined this return, including accompanying schedules and state | ements, and to the best of | my knowledge and belief, it is |
| ue, | COLLEC | ct, and complete. Dectaration of preparer (other than officer) is based on all information of which preparer | rer has any knowledge. | |
| Sign | | | 6/24 | /14 |
| Here | | JESSE CASLER, VP OF ADMINISTRATION | Date • | |
| | | JESSE CASLER, VP OF ADMINISTRATION Type or print name and title | | |
| | _ | Print/Type preparer's name | Date Check | |
| Paid | | STACY CULLEN | I OHOUR | PTIN |
| Prepa | | Firm's name TAIT, WELLER & BAKER LLP | 06/17/14 sett-empl | |
| Use O | nly | Firm's address 1818 MARKET STREET; SUITE 2400 | Fìrm's EIN ▶ | 23-1144520 |
| | | PHILADELPHIA, PA 19103 | Dh | 15 070 0000 |
| May t | he IF | S discuss this return with the preparer shown above? (see instructions) | Phone no. 2 | 15.979.8800 |
| | 10-29 | | | X Yes No |
| | C1 | FF SCHEDIII F O FOD ODGANIZATION SCHOOL SECTIONS. | | Form 990 (2013) |

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|--|-------------|-----------------|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| , | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | } |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | Х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II. | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | L | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D. | 90550500000 | 101110000111110 | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| _ | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | 117 | | |
| - | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | Х | |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| _ | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | Х | |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | Х |
| h | Was the organization included in consolidated, independent audited financial statements for the tax year? | 124 | | |
| ~ | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Х | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | X | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| _ | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Х | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 170 | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | Х | |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 13 | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | Х | |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | -10 | 21 | |
| ., | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | - ' | | |
| 10 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | 13 | ** | |
| | complete Schedule G, Part III | 19 | | Х |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | <u>X</u> |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| | to the Zoa, old the organization attach a copy of its addited intalicial statements to this fetulin: | | 000 | |

Part IV Checklist of Required Schedules (continued) 23-2836648 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or Yes No government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II X Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, 21 22 column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current 22 Х 23 and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J Х 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the 23 last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24a Χ c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24c 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a 24d disqualified person during the year? If "Yes," complete Schedule L, Part I X 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I X Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or 25b 26 former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial 26 X 27 contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III 27 X Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV 28 instructions for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV **b** A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV X 28a X 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 28c Х 29 X Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation 29 contributions? If "Yes," complete Schedule M X 30 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

Note. All Form 990 filers are required to complete Schedule O

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Schedule N, Part II

sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I

Part V, line 1

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?

If "Yes," complete Schedule R, Part V, line 2

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

X Form 990 (2013)

X

X

Х

X

31

32

34

35a

35b

Х

Х

X

X

32

33

34

36

37

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response or note to any line in this Part V | | | | | X |
|-----------|---|-----------|---------------------|----------------------|--|--|
| | | | | | Yes | |
| 18 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a | 2 | 2 | | |
| ŀ | | 1b | | 0 | | |
| (| | eportal | ble gaming | 7 | | |
| | (gambling) winnings to prize winners? | | | . 1c | X | , |
| 25 | | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 9 | 2 | | |
| b | | | | | X | * |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | |
| За | | -, | | 3a | .0000000000 | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | 0 | | 3b | + | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other | authori | tv over. a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | accoun | t)? | 4a | X | |
| b | If "Yes," enter the name of the foreign country: ► SEE SCHEDULE O | | . 7 | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial | Accoun | rts. | | | |
| 5a | | | | 5a | .90000000 | X |
| þ | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | ction? | | 5b | _ | X |
| C | | , | ,, | 5c | | + |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | e orga | nization solicit | | | † |
| | any contributions that were not tax deductible as charitable contributions? | | | 6a | | x |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | ions or | aifts | \ \frac{\sqrt{a}}{a} | | |
| | were not tax deductible? | | 90 | 6ь | 1 | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | ••••• | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vices or | ovided to the navor | ? 7a | X | \$2000000 |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | ovidua to the payor | 7b | X | <u> </u> |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | as recu | ired | 1.5 | † <u></u> | |
| | to file Form 8282? | | | 7c | | X |
| ď | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co | ontract | ? . | 7e | 2000000000 | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | act? | | 7f | | X |
| 9 | If the organization received a contribution of qualified intellectual property, did the organization file Fo | rm 889 | 9 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiza | tion file | a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Dic | the su | porting | | | |
| | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at a | ny time | during the year? | 8 | 100000000000000000000000000000000000000 | P02442000204 |
| 9 | Sponsoring organizations maintaining donor advised funds. | · | • , | | | |
| а | Did the organization make any taxable distributions under section 4966? | | | 9a | - | 0001000000 |
| þ | Did the organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | |] | | |
| 1 | Section 501(c)(12) organizations. Enter: | | | | | |
| a | | 11a | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | · | | | |
| _ | amounts due or received from them.) | 11b | | | | |
| 2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1 | 041? | | 12a | | |
| b | | 12b | | | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| | | 13ь | <u> </u> | | | |
| C | | 13c | | | | |
| +a • L | Did the organization receive any payments for indoor tanning services during the tax year? | | | 14a | | X |
| D | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | <u> </u> | | 14b | | |
| | | | | Form | 990 C | 20131 |

Form 990 (2013) HOPE INTERNATIONAL 23-2836648 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year 10 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. b Enter the number of voting members included in line 1a, above, who are independent 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? X Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? X b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: R a The governing body? X 8a b Each committee with authority to act on behalf of the governing body? a8 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O X Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes 10a Did the organization have local chapters, branches, or affiliates? No 10a X b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a X **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 X 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Х 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done X 12c Did the organization have a written whistleblower policy? 13 X 13 Did the organization have a written document retention and destruction policy? 14 X 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a X b Other officers or key employees of the organization Х 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's

exempt status with respect to such arrangements? Section C. Disclosure

- List the states with which a copy of this Form 990 is required to be filed ►KY, MD, MS, MI, MN, MA, AL, AZ, CA, CO, CT, FL
- Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
- X Own website Another's website X Upon request Uther (explain in Schedule O) Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial
- statements available to the public during the tax year.
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization: JESSE CASLER - (717)464-3220

227 GRANITE RUN DRIVE, SUITE 250, LANCASTER, 17601

Form **990** (2013)

16b

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title | (B) Average hours per week | box | not c , unie | Pos heck ss pe | more rson | than is bot or/trus | h an | (D) Reportable compensation from | (E) Reportable compensation from related | (F) Estimated amount of other |
|-----------------------------|--|--------------------------------|-----------------------|----------------------|--------------|------------------------------|--------|--|--|--|
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) PETER GREER | 40.00 | | | | | | | | | - |
| PRESIDENT & CEO | | X | | Х | <u> </u> | | | 133,971. | 0. | 19,578 |
| (2) JEFFREY C. RUTT | 1.00 | | | | | | | | | - |
| CHAIRMAN OF THE BOARD | | X | | Х | | <u> </u> | | 0. | 0. | 0 |
| (3) BRIAN LEWIS | 1.00 | | | | | | | _ | | |
| VICE CHAIRMAN | | X | | X | | | | 0. | 0. | 0 |
| (4) TIM SNOW | 1.00 | | | | | | | | _ | |
| SECRETARY | 1 00 | Х | | Х | | | | 0. | 0. | 0 |
| (5) CHRISTOPHER CRANE | 1.00 | _ | | | | | | | | |
| FREASURER | 1 00 | Х | | X | | | | 0. | 0. | 0 |
| (6) JIM DEITCH | 1.00 | | | | | | | | | |
| DIRECTOR | 1 00 | X | | | | | | 0. | 0. | 0 |
| (7) DENNIS HOLLINGER | 1.00 | | | | | | | | | |
| DIRECTOR | 1 00 | X | | | | | | .0 . | 0. | 0 |
| (8) KATHERINE NIENOW | 1.00 | х | | | | | | 0 | | • |
| DIRECTOR * | 1.00 | | \dashv | \dashv | _ | | | 0. | 0. | 0 |
| (9) CATHI LINCH | 1.00 | Х | | | | | | 0. | 0. | 0 |
| DIRECTOR (10) ANDRE MANN | 1.00 | Λ | | | | | | 0. | <u></u> | 0 |
| DIRECTOR | 1.00 | X | | | | | | 0. | 0. | ^ |
| (11) DAVID WONG | 40.00 | Λ | \dashv | | | | | 0. | | 0 |
| CFO WONG | 30.00 | | | х | | | | 103,472. | 0. | 2 001 |
| (12) JESSE CASLER | 40.00 | | \dashv | 23 | | \dashv | | 103/4/20 | U . | 2,091 |
| VICE PRESIDENT OF ADMINIST | 10.00 | Ì | | Х | ļ | ļ | | 79,946. | 0. | 2,733 |
| (13) DAVE WASIK | 40.00 | | \neg | ^^ | - | \dashv | | 757540. | 0. | 2,755 |
| VICE PRESIDENT OF OPERATIO | 1000 | ļ | | х | | | | 78,643. | 0. | 19,570. |
| | | | | | | | | ,0,013. | | 10,010 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | \dashv | - | | | | | | |

332007 10-29-13

Form 990 (2013)

| Part VII Section A. | Officers, Directors, Trus | tees, Key Em | oloy | ees, | | | ghe: | st C | | | | |
|----------------------|--|-------------------|--------------------------------|-----------------------|--|------------------|------------------------------|--|---|---|-------------|--------------------|
| | (A) | (B) | | | _ ((| | | | (D) | (E) | | (F) |
| Name | and title | Average | (do | | Pos heck | | າ : than⊣ | one | Reportable | Reportable | | Estimated |
| | | hours per | box | , unle | ss pe | rson | is bot | h an | compensation | compensatio | | amount of |
| | | week (list any | H | Jer an | - a u | ., 5510 | us | | from the | from related organizations | | other compensation |
| | | hours for | individual trustee or director | | | | _ | | organization | (W-2/1099-MIS | | from the |
| | | related | 6010 | <u>\$</u> | | ļ | satec | | (W-2/1099-MISC) | (** 2) 1000 mile | , | organization |
| | | organizations | ruste | l tra | | 8 | ape. | | (11 2) 1000 111100) | | | and related |
| | | below | de al | Institutional trustee | _ | ng du | ost co | - E | | | | organizations |
| | | line) | Indivi | lustit | Officer | Key employee | Highest compensated employee | Former | | | | |
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| | <u></u> . | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 1b Sub-total | *************************************** | | | | | | | • | 396,032. | | 0. | 43,972. |
| c Total from conti | nuation sheets to Part V | II, Section A | . | | | | | ▶ | 0. | | 0. | 0. |
| d Total (add lines 1 | 1b and 1 <u>c)</u> | | | | | | | ▶ | 396,032. | | 0. | 43,972. |
| 2 Total number of in | ndividuals (including but r | not limited to th | nose | liste | ed a | bov | e) w | ho r | eceived more than \$100 | ,000 of reportab | le | |
| | om the organization | | | | | | • | | | | | . 2 |
| Compensation ne | on the organization | | | | | | | | | <u>.</u> | | Yes No |
| 3 Did the organizati | ion list any former officer | director or tri | uste | e. ke | ev e | alam | ovee | . or | highest compensated e | mplovee on | | |
| | complete Schedule J for : | | | | | | | | | | | 3 X |
| A Townshipshipship | I listed on line 1a, is the s | um of reportab | م مار | omr | ens. | atio | ກ ລກ | d ot | her compensation from | the organization | | |
| 4 For any individual | nizations greater than \$15 | n none if "Vec | יים ייי | omoi | lete | Sch | edul | ال ط ال ط | for such individual | | | 4 X |
| and related organ | sted on line 1a receive or | 2000111 163 | neat | inpi | fron | an' | v un | relat | ted organization or indiv | idual for services | 3 | |
| 5 Did any person lis | sted on line 1a receive of organization? <i>If "Yes," con</i> | accine compe | lo l | ion for e | uch | nor | y um renn | , Cia | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 5 X |
| Section B. Independe | | npiete schedul | . | 101 5 | (LC) I | per | 3011 | | | ************************************** | | |
| | ole for your five highest co | | d^- | | ant - | ~~~ | rant | ore ' | that received more than | \$100,000 of con | npene | ation from |
| 1 Complete this tat | Description of the rest of | ampensareu m | aeb | CIIU(| ine : | ا ا ا√د ط∔اری | Arn | uithi. | n the organization's tov | vear | poi | |
| the organization. | Report compensation for | me calendar) | ear | end | mg ' | AAIFLJ | OI W | VILI H | n the organization's tax | , ca. | | (C) |
| | (A) Name and business | address | NT. | ON: | F F | | | | Description of | services | c | ompensation |
| | I VALITE AND DUSINESS | | 14, | OTA. | | | | | 2 2 2 2 2 3 2 3 2 3 2 3 2 3 2 3 2 3 2 3 | · · · · · · | | • |
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| | | | | | | | | | | | 550000000 | |
| | independent contractors | | not I | imite | ed to | o the | | iste | d above) who received r | nore than | | |
| \$100,000 of com | pensation from the organ | ization 🕨 | | | | | 0 | | | | | |
| | | | | | | | | | | | | Earm 000 (2013) |

Form 990 (2013) HOPE INTERNATIONAL
Part VIII Statement of Revenue

| 500060 | 888866 | 000000 | Check if Schedule O con | tains a response | or note to any | line in this Part VIII | | | . [|
|------------------------------|----------|---------------|---|---|-----------------|--|--|--------------------------------|--|
| | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512 - 514 |
| Contributions, Gifts, Grants | 2 | | a Federated campaigns | | | | | | 012 014 |
| چ و | [| | b Membership dues | | <u> </u> | | | | |
| fts, | [| | Fundraising events | | 1,935,121 | <u>.</u> | | | |
| 5 | | | Related organizations | | | | | | |
| Suc | | | Government grants (contribut | | | _ | | | |
| Ę Ę | <u>:</u> | Ť | All other contributions, gifts, gran | | • | | | | |
| ĘĘ | 3 | | similar amounts not included abo | | 9,999,086 | | | | |
| No. | | 9 | Noncash contributions included in lines | s 1a-1f: \$ | 721,493 | Leaves-2000-2000-2000-2000-2000-2000-2000-20 | | | |
| <u></u> | + | n | Total. Add lines 1a-1f | *************************************** | | 11,934,207 | | | |
| o | İ | 2 a | | | Business Code | e | | | |
| Program Service Revenue | | د ہے b | | | <u> </u> | | | | |
| Ser | | c | | · - | | | | <u> </u> | |
| am eve | 1 | d | | | | | | | |
| ρğ | | - | | - | | | | | |
| Ğ | ļ | f | All other program service reve | 2010 | | <u></u> . | | | |
| | Ì | | Total. Add lines 2a-2f | | | | | | |
| | ١. | 3 | Investment income (including | dividends intere | et and | | | | |
| | | | other similar amounts) | | | 150,828 | | ļ | |
| | | 1 | Income from investment of tax | x-exempt bond o | roceeds | 150,828. | | | 150,828. |
| | | 5 | Royalties | | | | | | |
| | l | | , | (i) Real | (ii) Personal | | | | |
| | € | a â | Gross rents | 46 369. | (ii) i diddilai | | | | |
| | | b | | 40,710. | | | | | |
| | | С | Rental income or (loss) | 5,659. | | | | | |
| | | đ | Net rental income or (loss) | | | 5,659. | | | 5,659. |
| | 7 | a | Gross amount from sales of | (i) Securities | (ii) Other | , | | | 3,033. |
| | | | assets other than inventory | 131,985. | | | | | |
| | | b | Less: cost or other basis | | | | | | |
| | | | and sales expenses | 127,298. | | | | | |
| | | | Gain or (loss) | | | | | | |
| | _ | | Net gain or (loss) | | > | 4,687. | | | 4,687. |
| ne | 8 | а | Gross income from fundraising | | - | | | | (|
| Ven | | | including \$1,935, | | | | | | |
| He | | | contributions reported on line | | ļ | | | | |
| Other Reven | | _ | Part IV, line 18 | | 175,400. | | | | |
| ō∣ | | | Less: direct expenses | | 403,445. | | | | |
| | ۵ | | Net income or (loss) from fundr Gross income from gaming act | | > | -228,045. | | | -228,045. |
| | Ů | | Part IV, line 19 | | | | | | |
| - | | | Less: direct expenses | | | | | | |
| | | | Net income or (loss) from gamin | | | | | | |
| | 10 | а | Gross sales of inventory, less re | eturns [| | | | | |
| | | | and allowances | | ĺ | | | | |
| ĺ | | | Less: cost of goods sold | | | | | | |
| | | | Net income or (loss) from sales | | > | | | | |
| Ĺ | | | Miscellaneous Revenue | | usiness Code | | | | |
| | 11 | a | OTHER INCOME | | 900099 | 503. | 503 | | |
| | | b. | | | | | | | - |
| | | C. | | | | | | | |
| | | d / | All other revenue | | | | | | |
| | | e | Total. Add lines 11a-11d | | ▶ | 503. | | | |
| 32009 | 12 | | Total revenue. See instructions | | > | 11,867,839. | 503. | 0. | -66,871. |
| -29-1 | 3 | | | | | _ | | | Form 990 (2013) |

Form 990 (2013) HOPE INTERNAT Part IX Statement of Functional Expenses

| | Check if Schedule O contains a respon | | this Part IX | (C) | (D) |
|----|--|-----------------------|------------------------------------|---------------------------------|-------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to governments and | 2 (21 222 | 2 621 222 | | |
| | organizations in the United States. See Part IV, line 21 | 2,621,233. | 2,621,233. | | |
| 2 | Grants and other assistance to individuals in | • | | | |
| | the United States. See Part IV, line 22 | | · | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the | 050 110 | 858,440. | | |
| | United States. See Part IV, lines 15 and 16 | 858,440. | 030,440. | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 440,004. | 265,186. | 50,870. | 123,948 |
| _ | trustees, and key employees | 440,004. | 203,100. | 30,070. | 1237540 |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| _ | persons described in section 4958(c)(3)(B) | 2,489,872. | 1,500,621. | 287,858. | 701,393 |
| 7 | Other salaries and wages | 2,409,012. | 1,300,021. | 2017030: | 701700 |
| 8 | Pension plan accruals and contributions (include | 56,550. | 35,830. | 5,710. | 15,010 |
| _ | section 401(k) and 403(b) employer contributions) | 472,461. | 299,564. | 47,775. | 125,122 |
| 9 | Other employee benefits | 243,071. | 145,593. | 28,673. | 68,80 |
| 0 | Payroll taxes | 243,0/1. | 1401000 | 20,073 | |
| 1 | Fees for services (non-employees): | | | | |
| а | Management | 6,477. | 6,477. | | |
| þ | Legal | 37,527. | 37,527. | | |
| C | Accounting | 31,321. | 31,321. | | |
| d | , • | | | | |
| | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | - , |
| 9 | , - | 403,213. | 368,519. | 6,755. | 27,939 |
| | column (A) amount, list line 11g expenses on Sch O.) | 125,673. | 26,129. | | 92,96 |
| 2 | Advertising and promotion | 328,038. | 158,523. | | 133,374 |
| 3 | Office expenses | 320,030. | 130,323. | 30/1411 | 133737 |
| 4 | Information technology | | | · | |
| 5 | Royalties | | | | |
| 6 | Occupancy | 515,103. | 443,165. | 3,452. | 68,486 |
| 7 | Travel | 2 313,103. | 443,103. | 37132. | 00710 |
| 8 | Payments of travel or entertainment expenses | | | | |
| ^ | for any federal, state, or local public officials | <u> </u> | | | <u> </u> |
| 9 | Conferences, conventions, and meetings | | | | |
| 20 | Interest Payments to affiliates | | | | |
| 21 | Payments to aπiliates | 45,065. | 25,621. | 8,805. | 10,639 |
| 2 | | 6,601. | 2,658. | 3,386. | 55 |
| 23 | Other expenses, Itemize expenses not covered | 5,5526 | , | , | |
| 24 | above. (List miscellaneous expenses in line 24e. If line | | | | |
| | 24e amount exceeds 10% of line 25, column (A) | | | | |
| _ | amount, list line 24e expenses on Schedule 0.) MISCELLANEOUS | 809,743. | 714,298. | 21,854. | 73,59 |
| a | OUTED CUARE EADENCES | 415,671. | 308,660. | 46,115. | 60,89 |
| b | MICCION ODIDC | 411,986. | 411,986. | , | , |
| d | DOTTON TON | 250,521. | 250,521. | | |
| | | | | | <u></u> |
| | All other expenses | 10,537,249. | 8,480,551. | 553,971. | 1,502,72 |
| 25 | Joint costs. Complete this line only if the organization | | -,, | -, | |
| 26 | reported in column (B) joint costs from a combined | | | - | |
| | · · · · · · · · · · · · · · · · · · · | | | | |
| | educational campaign and fundraising solicitation. Check here I If following SOP 98-2 (ASC 958-720) | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | <u> </u> | Form 990 (20 |

| Pa | nt X | Balance Sheet | | | | | |
|-----------------------------|------|--|----------------|-----------------------|--------------------------|----------|---------------------------|
| | | Check if Schedule O contains a response or not | e to ar | y line in this Part X | | | |
| | | · | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 532,716. | 1 | 493,213. |
| | 2 | Savings and temporary cash investments | | | 5,452,378. | 2 | 4,686,145. |
| | 3 | Pledges and grants receivable, net | | | 1,111,378. | | 1,590,505. |
| | 4 | Accounts receivable, net | | | 32,710. | | 3,436. |
| | 5 | Loans and other receivables from current and for | | | - | | 1 |
| | | trustees, key employees, and highest compensa | | | | | |
| | 1 | Part II of Schedule L | | • • | | 5 | |
| | 6 | Loans and other receivables from other disquali | | | | | |
| | " | section 4958(f)(1)), persons described in section | • | , | | | |
| | | employers and sponsoring organizations of sect | | | | | |
| s | | employees' beneficiary organizations (see instr). | | | | 6 | |
| Assets | 7 | Notes and loans receivable, net | 1,374,622. | | 1,062,580. | | |
| As | 8 | Inventories for sale or use | 1/3/1/022. | 8 | 1/002/300. | | |
| | 9 | Prepaid expenses and deferred charges | | | 122,408. | | 135,421. |
| | ĺ | Land, buildings, and equipment: cost or other | | | 122,400. | <u> </u> | 133,421. |
| | 108 | basis. Complete Part VI of Schedule D | 100 | 803,959. | | | |
| | ١. | Less: accumulated depreciation | | | 507,525. | 10c | 518,998. |
| | 11 | Investments - publicly traded securities | | | 1,047,232. | 111 | 1,702,522. |
| | 12 | Investments - other securities. See Part IV, line 1 | 170117252. | 12 | 1710273221 | | |
| | 13 | Investments - program-related. See Part IV, line | 94,089. | 13 | 94,089. | | |
| | 14 | • | J 4 7 0 0 J 1 | 14 | 74,003. | | |
| | 15 | Intangible assets | 481,323. | | 1,038,397. | | |
| | 16 | Total assets. Add lines 1 through 15 (must equa | | | 10,756,381. | | 11,325,306. |
| | 17 | Accounts payable and accrued expenses | 450,475. | 17 | 404,617. | | |
| | 18 | Grants payable | 130,173. | 18 | 101,017. | | |
| | 19 | Deferred revenue | | | 19 | | |
| | 20 | Tax-exempt bond liabilities | | | | 20 | <u> </u> |
| | 21 | Escrow or custodial account liability. Complete I | | | | 21 | |
| m | 22 | Loans and other payables to current and former | | | | | |
| Liabilities | | key employees, highest compensated employee | | | | | |
| ig | | Complete Part II of Schedule L | | | | 22 | |
| Ë | 23 | Secured mortgages and notes payable to unrela | | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated | | • | 1,071,940. | 24 | 385,644. |
| | 25 | Other liabilities (including federal income tax, pay | | | | | |
| | | parties, and other liabilities not included on lines | | | | | |
| | | Schedule D | - | · | 26,645. | 25 | 3,720. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 1,549,060. | 26 | 793,981. |
| | | Organizations that follow SFAS 117 (ASC 958) | | | | | |
| S | | complete lines 27 through 29, and lines 33 an | | | | | |
| Š | 27 | Unrestricted net assets | | | 6,580,586. | 27 | 8,104,946. |
| 3ala | 28 | Temporarily restricted net assets | | | 1,549,957. | 28 | 1,064,252. |
| Net Assets or Fund Balances | 29 | Permanently restricted net assets | 1,076,778. | 29 | 1,362,127. | | |
| Ξ | | Organizations that do not follow SFAS 117 (A | | | | | |
| 5 | | and complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| 188 | 31 | Paid-in or capital surplus, or land, building, or eq | | • | | 31 | |
| et / | 32 | Retained earnings, endowment, accumulated in | or other funds | | 32 | | |
| Z | 33 | Total net assets or fund balances | | | 9,207,321. | 33 | 10,531,325. |
| | 34 | Total liabilities and net assets/fund balances | | | 10,756,381. | 34 | 11,325,306. |

Form **990** (2013)

| 1011 | 1990 (2013) HOLE INTERNALIONAL | 23-2 | 2030040 | Page 12 |
|------|---|-----------|---------|------------------|
| Pa | Reconciliation of Net Assets | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | - - | Х |
| | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 11,867 | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 10,537 | ,249. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 1,330 | ,590. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 9,207 | ,321. |
| 5 | Net unrealized gains (losses) on investments | 5 | 6 | ,694. |
| 6 | Donated services and use of facilities | 6 | | |
| 7 | Investment expenses | 7 | - " | |
| 8 | Prior period adjustments | 8 | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | -13 | ,280. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | |
| | column (B)) | 10 | 10,531 | ,325. |
| Pa | rt XII Financial Statements and Reporting | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | |
| | | | | es No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | 0. | _ [| |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | |
| | separate basis, consolidated basis, or both: | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | | | |
| | consolidated basis, or both: | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | |
| ¢ | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | audit, | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c 2 | X |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sche | dule O. | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | | | |
| | Act and OMB Circular A-133? | | 3a | X |
| þ | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi | red audit | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | | |
| | | | **** | 90 (2013) |
| | | | | |

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

form990. Inspection
Employer identification number

| 2 | ® Dans | | HOPE | | | | | | | | | | | | | | | | _ | 23 | <u> -283</u> | 3664 | 8 |
|---------|--|--|--|--|--|--|--|--|---|---|--|--|--|---|--|--|--|---------------------|---|--|---|--|--------------------|
| Part I | Reaso | n tor P | 'ublic (| Chai | ity Si | tatus | s (All | organ | nizatio | ons m | nust | compl | ete t | his p | art.) Se | e-ins | struction | าร. | | | | | |
| 1 2 3 4 | A church, of A school d A hospital of A medical i | conventi escribed or a coop esearch | on of ch I in sect perative | urche i on 17 hospi | es, or as 70(b)(1) ital sen | ssocia)(A)(ii) vice o | ation). (Att organi | of chu tach S izatior | urche Sched n des | es des dule E scribe | scrit E.) d in | ed in s sectio | secti on 17 | on 1: 0(b)(| 70(b)(1) 1){A)(iii) | ١. | | A)(ii | i). Ente | er the | e hospi | ital's na | ame, |
| s 🗀 | city, and st | | | 41 | L | | | | | | | | | | | | | | | | | | |
| 5 | An organization of the org | 70(b)(1)(atate, or lation than 10(b)(1)(Atate, or lation than 10(b)(1)(Atate) to lation orgation organization representation r | A)(iv). (Colocal government) A)(vi). (Colocal | vernmelly recompled in second or sec | ete Part ent or eleives a ste Part is ections eleves: (notions axable is Part II perated organiz/pe II the ornan one ten deto is box rganiza | rt II.) govern a subs t II.) a 170(I a 170(I b) c 180 c s - subj incom incom il.) d exclu d exclu descrit zation rganiz e or m termination a | rnmer stanti b)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1) | (A)(vi) (a) (vi) (a) (vi) (a) (a) (a) (a) (b) (a) (a) (a) (c) (a) (a) (d) (a) (a) (d) (a) (a) (e) (a) (a) (a) (a) (e) | nit de t of it . (Coo . 1/39 tain e ction est fo the b tion 5 olete I Type t con ty sup the I | mplet support of the | te Patts suttoned the control of the | art II.) upport s, and from b safety. to perf or secti throug ionally rectly c organiz is a Ty | from 1 a gov from (2) no usine See form 5 h 11 integor inc ation | conficence | ribution te than acquire to the control of the cont | nit (a) (a) (a) (a) (b) (a) (b) (c) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d | or from member 1/3% of oy the o 4). or to c ction 50 i | ship its rgary 1964 | general offices, support offices, support of the support offices of the support offices of the support offices of the support | and pur and ort from after the pur the pur the pur the per the | gross of groses of the bounctions of groses | receipt ss investe 30, 19 s of one ox that ally inte other th 09(a)(2) | s from stment 975. |
| h | the gov (ii) A famil (iii) A 35% Provide the | verning by y membo controllo | oody of t er of a p ed entity | the su erson of a | pporte descril person | ed orga ibed in desc | aniza n (i) a cribed | ation? bove? if in (i) | or (ii) | abov | /e? . | | | | | | | | | | 11g(i 11g(ii 11g(ii | i) | No |
| | of supported nization | (| (ii) EIN | | | | n line: C sec | s 1-9 tion | in co gove | ıl. (i) li: erning | isted doct | in your ıment? | (i) (| aniza of you | u notify tion in co r suppoi | ol. | organiza (i) organ | | in col. I in the | (vii) | | nt of mo | netary |
| | | | | | | | | ——— | Y | 'es | - | No | Y | es | No | | Yes | | No | _ | _ _ | | |
| | | | | | | | | | | | | | | | | | | | | | | | |
| otal | | | | | | | | | | | | | | | | | | | | | | | - |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

332021 09-25-13 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | , |
|------|--|---------------------------------------|---------------------|---------------------------------------|----------------------|---|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 3958080. | 7174444. | 8732650. | 10605191. | 11934207. | 42404572. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| _ | ization's benefit and either paid to | į | | | | | |
| | or expended on its behalf | | | | | | |
| 2 | | | · · | | | | |
| 3 | | | | | | | |
| | | | | | | | |
| | - ··· | 3958080 | 7174444 | 8732650 | 10605191. | 11934207 | 42404572 |
| | Total. Add lines 1 through 3 | 3330000 | 1114444 | 0,32030: | 10003171. | 1130120, | 121010720 |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | 0605191.11934207.42404572. 6443448. 35961124. (d) 2012 (e) 2013 (f) Total 0605191.11934207.42404572. 101,751.197,197.662,411. 503.5,664. 43072647. 12 2,920,490. year as a section 501(c)(3) 14 83.49 % 15 87.62 % is 33 1/3% or more, check this box and 15 is 33 1/3% or more, check this box and 15 is 33 1/3% or more, check this box and 16 in Part IV how the organization 27 or here. Explain in Part IV how the organization 28 or here. Explain in Part IV how the organization 29 or here. Explain in Part IV how the organization 20 or here. Explain in Part IV how the organization 20 or here. Explain in Part IV how the organization 20 or here. Explain in Part IV how the organization 3, 16a, 16b, or 17a, and line 15 is 10% or here. Explain in Part IV how the organization 20 or here. | |
| | amount shown on line 11, | | | | | | 6442440 |
| | column (f) | | | | | | |
| | Public support. Subtract line 5 from line 4. | | | | | | 33961124. |
| | ction B. Total Support | · · · · · · · · · · · · · · · · · · · | | | Γ | | 1 |
| Cale | ndar year (or fiscal year beginning in) 🕨 | | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 7 | Amounts from line 4 | 3958080. | /1/4444. | 8/32650. | 10002131. | 11934207. | 42404372. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | 101 551 | 107 107 | 660 411 |
| | and income from similar sources | 45,358. | 201,481. | 116,624. | 101,/51. | 19/,19/. | 662,411. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | İ | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part IV.) | 4,526. | | 635 <u>.</u> | | 503. | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 4 |
| 12 | Gross receipts from related activities, | , etc. (see instructi | ons) | | | 12 2 | ,920,490. |
| 13 | First five years. If the Form 990 is for | r the organization's | first, second, thir | d, fourth, or fifth to | ax year as a sectio | n 501(c)(3) | |
| | organization, check this box and stor | here | | | | | > |
| Sec | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| 14 | Public support percentage for 2013 (| line 6, column (f) d | vided by line 11, o | olumn (f)) | | 14 | |
| 15 | Public support percentage from 2012 | 2 Schedule A, Part | II, line 14 | | | | |
| 16a | 33 1/3% support test - 2013. If the | organization did no | t check the box o | n line 13, and line | 14 is 33 1/3% or r | nore, check this b | ox and |
| | | | | | | | |
| b | 33 1/3% support test - 2012. If the | organization did no | t check a box on l | ine 13 or 16a, and | l line 15 is 33 1/3% | 6 or more, check t | his box |
| | | | | | | | |
| 17a | | | | | | | |
| | and if the organization meets the "fac | ts-and-circumstan | ces" test, check ti | nis box and stop h | ere. Explain in Pa | rt IV how the orga | nization |
| | | | | | | | |
| r | | | | | | | |
| ~ | | | | | | | |
| | | Insular grants | | | | | |
| 18 | | | | | | | |
| | and the second s | | | · · · · · · · · · · · · · · · · · · · | | | |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | · | |
|------------|--|--------------------|------------------------|---|--|-----------------|---------------------|
| Cali | endar year (or fiscal year beginning in) 🕨 | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 201 | 3 (f) Total |
| 1 | Gifts, grants, contributions, and | | | 1-1-1-1 | (0) 2012 | (6) 201 | 0 (1) Total |
| | membership fees received. (Do not | | | | | Ì | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in | | İ | | | | |
| | any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | | | | | Í | |
| | iness under section 513 | | | | | | |
| | *************************************** | | ļ. <u> </u> | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | 1 | } | ļ | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | } | | | - |
| | furnished by a governmental unit to | | | | | Ì | |
| | the organization without charge | | | | | | |
| | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | 1 | |] | | |
| b | Amounts included on lines 2 and 3 received | | | <u>-</u> | | | |
| | from other than disqualified persons that exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | - | | | | } |
| c | Add lines 7a and 7b | | - | ··· | · · · · · · · · · · · · · · · · · · · · | + | |
| | Public support (Subtract line 7c from line 6.) | | | | | | |
| | etion B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (=) 0014 | (0 0040 | 4 3 22 2 | |
| | Amounts from line 6 | (d) 2000 | (0) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| | Gross income from interest, | | | | | | |
| | dividends, payments received on | | · | | | | • |
| | securities loans, rents, royalties and income from similar sources | | | | | | |
| | Unrelated business taxable income | | | | <u> </u> | | |
| | (less section 511 taxes) from businesses | | | | | İ | 1 |
| | populated affect times 00 door | | | • | ļ | | |
| | acquired after June 30, 1975 | | · | | | | · |
| - C | Add lines 10a and 10b | _ · | <u> </u> | _ | | | |
| 11 | Net income from unrelated business activities not included in line 10b, | | | | |] | |
| | whether or not the business is | | ., | | | | |
| | regularly carried on | | | | | ļ | |
| 12 | Other income. Do not include gain or loss from the sale of capital | | | | | | |
| | assets (Explain in Part IV.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for t | he organization's | first, second, third | l, fourth, or fifth ta | x vear as a sectio | n 501(c)(3) oro | |
| | check this box and stop here | | , | | , | 201,0),0) 016 | Manifestion, |
| Sec | tion C. Computation of Public | Support Per | centage | | | | |
| | Public support percentage for 2013 (lin- | | | olumn (fl) | | 15 | |
| 16 | Public support percentage from 2012 S | chedule A. Part I | III line 15 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | *************************************** | 16 | |
| Sect | tion D. Computation of Invest | ment Income | Percentage | | | 10 | % |
| 17 | nvestment income percentage for 2010 | 3 (line 10c, colum | in (f) divided by line | 13 column (fil | | 17 | |
| 18 | nvestment income percentage from 20 | 12 Schedule A | Part III line 17 | : 10, Coldini; (i)) | *************************************** | | |
| 19a 3 | 33 1/3% support tests - 2013. If the or | reanization did no | of check the have | n line 11 and line | 16 in mars +4 == 0 | 2.1/20/ | % |
| r | more than 33 1/3%, check this boy and | ston bere The | organization avalled | ion on a sublished | io is more than 3 | ن اری%, and li | ne 1 / Is not |
| ь : Б.3 | more than 33 1/3%, check this box and $33.1/3\%$ support tests = 2012. If the or | rapization did = : | organization qualit | ies as a publicly s | upported organiza | ation | ▶∐. |
| J (| 33 1/3% support tests - 2012. If the or | yanızatıdı did No | A CHECK a DOX On I | me 14 or line 19a, | , and line 16 is mo | re than 33 1/3 | %, and |
| 20 r | ne 18 is not more than 33 1/3%, check | uils box and ste | op nere. The organ | iization qualifies a | s a publicly suppo | orted organizat | tion ▶ <u></u> |
| | Private foundation. If the organization | old not check a b | ox on line 14, 19a | or 19b, check thi | | | |
| 332023 | 09-25-13 | | | | Cale | | 900 or 900 EZI 2012 |

| Schedule A | (Form 990 or 990-EZ) 2013 HOPE INTERNATIONAL | 23-2836648 Page 4 |
|------------|---|-----------------------------|
| Part IV | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or | 17b; and Part III, line 12. |
| | Also complete this part for any additional information. (See instructions). | |
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SCHEDULE D

Department of the Treasury Internal Revenue Service

(Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

HOPE INTERNATIONAL

Employer identification number

| Pa | ortil Organizations Maintaining Donor Advised Fund | s or Other Similar Funds or | 23-2836648 |
|-----|--|--|--|
| | organization answered "Yes" to Form 990, Part IV, line 6. | | Accounts. Complete if the |
| | |) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | (a) i silve di la cui deceditio |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Addregate drants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in writing tha | t the assets hold in donor advised for | |
| | are the organization's property, subject to the organization's exclusive | legal control? | ilos |
| 6 | Did the organization inform all grantees, donors, and donor advisors in | writing that grant funds can be used | Yes No |
| | for charitable purposes and not for the benefit of the donor or donor ac | witting that grant fullos can be used | only |
| | impermissible private benefit? | ivisor, or for any other purpose confe | rring |
| Pa | rt II Conservation Easements. Complete if the organization | answered "Ves" to Form 900. Bort IV | Yes No |
| 1 | Purpose(s) of conservation easements held by the organization (check | all that apply) | , mie 7. |
| | Preservation of land for public use (e.g., recreation or education) | | No form and and for a |
| | Protection of natural habitat | Preservation of an historica Preservation of a certified h | |
| | Preservation of open space | Freservation of a certified n | istoric structure |
| 2 | Complete lines 2a through 2d if the organization held a qualified conser | votion contribution in the farm of a co | |
| | day of the tax year. | valion contribution in the lotti of a co | onservation easement on the last |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | Hald as the First of the First |
| а | Total number of conservation easements | | Held at the End of the Tax Year |
| b | Total acreage restricted by conservation easements | | 2a |
| Ç | Number of conservation easements on a certified historic structure inclu | ided in (a) | 2b 2c |
| đ | Number of conservation easements included in (c) acquired after 8/17/0 | % and not on a historic atmeture | 26 |
| | listed in the National Register | o, and not on a mistoric structure | 2d |
| 3 | Number of conservation easements modified, transferred, released, exti | nguished or terminated by the organ | pization during the tay |
| | year ► | · · | ization during the tax |
| 4 | Number of states where property subject to conservation easement is k | ocated > | |
| 5 | Does the organization have a written policy regarding the periodic monit | | |
| | | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, and enforce | ing conservation easements during the | he vear |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enforcing of | Onservation easements during the ve | ar • ¢ |
| 8 | Does each conservation easement reported on line 2(d) above satisfy th | e requirements of section 170/b)/4//R | Δ(f) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation easement | nts in its revenue and expense staten | nent and balance sheet and |
| | include, if applicable, the text of the footnote to the organization's finance | ial statements that describes the ord | ranization's accounting for |
| | conservation easements. | | - |
| Par | TIII Organizations Maintaining Collections of Art, His | torical Treasures, or Other S | Similar Assets. |
| | Complete if the organization answered "Yes" to Form 990, Part IV | /, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not | to report in its revenue statement an | d balance sheet works of art. |
| | historical treasures, or other similar assets held for public exhibition, edu | cation, or research in furtherance of | public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that describes these it | ems. | |
| b | If the organization elected, as permitted under SFAS 116 (ASC 958), to r | eport in its revenue statement and ba | alance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, education, or | research in furtherance of public sen | vice, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | *************************************** | ► s |
| 2 | if the organization received or held works of art, historical treasures, or or | ther similar assets for financial gain, p | provide |
| | the following amounts required to be reported under SFAS 116 (ASC 958 | 3) relating to these items: | |
| a | Revenues included in Form 990, Part VIII, line 1 | | s |
| b . | Assets included in Form 990, Part X | | ▶ \$ |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2013

4 Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a, See Form 990, Part V, line 10

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land | | | | |
| b Buildings | | 478,759. | 91,156. | 387,603. |
| c Leasehold improvements | | 130,514. | 84,950. | 45,564. |
| d Equipment | | 194,686. | 108,855. | 85,831. |
| e Other | | | | |
| Total. Add lines 1a through 1e. (Column (d) must equ | al Form 990, Part X, colur | nn (B), line 10(c).) | | 518,998. |

Schedule D (Form 990) 2013

| Part VII Investments - Other Securities. | | 2 . | 2030040 Page |
|---|-------------------------|--|-------------------------|
| Complete if the organization answered "Yes" to | | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or er | id-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | . <u> </u> | | <u> </u> |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | <u></u> . | | |
| (E) | | | |
| (F) | <u> </u> | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" to | Form 990, Part IV, lin | e 11c. See Form 990, Part X, line 13. | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or en | d-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" to | | e 11d. See Form 990, Part X, line 15. | |
| | escription | | (b) Book value |
| ` | _ | | 1,038,397. |
| (2) | | | |
| (3) | | | |
| (4) | · | | |
| (5) | | <u> </u> | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 1 Part X Other Liabilities. | 5.) | > | 1,038,397. |
| | F 000 D . W. !! | | |
| Complete if the organization answered "Yes" to 1. (a) Description of liability | Form 990, Part IV, line | 11e or 11t. See Form 990, Part X, line 25. (b) Book value | |
| | | (b) Book value | |
| (1) Federal income taxes (2) OTHER LIABILITIES | | 2 720 | |
| | | 3,720. | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | - | _ _ | |
| (7) | | | |
| (8) | | | |
| (a) [otal. (Column (b) must equal Form 990, Part X, col. (B) line 2: | <u> </u> | 3.720 | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2013

| Pa | Reconciliation of Revenue per Audited Financial Statemen Complete if the organization answered "Yes" to Form 990, Part IV, line 12a. | ts Wi | th Revenue per R | eturr | 1. |
|------------|--|--------------|---|----------|--|
| | | | | | 13,948,754. |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 13,940,/54. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 2a | 6 601 | | |
| a | Net unrealized gains on investments | | 6,694. 20,367. | | |
| b | Donated services and use of facilities | 2b | 20,307. | | |
| Ç | Recoveries of prior year grants | 2c | 2,103,974. | | |
| d | Other (Describe in Part XIII.) | 2d | | 1 | 2 121 025 |
| e | Add lines 2a through 2d | | | 2e | 2,131,035. |
| 3 | Subtract line 2e from line 1 | ••••• | | 3 | 11,817,719. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | . 1 | | | • |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a 4b | 50,120. | | |
| b | Other (Describe in Part XIII.) | | • | 020000 | 50,120. |
| c | Add lines 4a and 4b | | | 4c 5 | 11,867,839. |
| _ <u>5</u> | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) **XII** Reconciliation of Expenses per Audited Financial Statemer | | | <u> </u> | ······································ |
| 8.85. | Complete if the organization answered "Yes" to Form 990, Part IV, line 12a. | ILO VV | itii Experises per | netu | 111. |
| | | | | 1 | 11,904,677. |
| 1 | Total expenses and losses per audited financial statements | | *************************************** | • | 11,001,077. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 2a | 20,367. | | |
| a | Donated services and use of facilities | 2b | 20,307. | | |
| b | Prior year adjustments | | | | |
| C | Other losses | 2c 2d | 4,039,518. | | |
| d | Other (Describe in Part XIII.) | | | | 4,059,885. |
| e | Add lines 2a through 2d | | | 2e | 7,844,792. |
| 3 | Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: | | *************************************** | | 110441152. |
| 4 | 3 | 40 | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4b | 2,692,457. | | |
| b | Other (Describe in Part XIII.) Add lines 4a and 4b | | | 4c | 2,692,457. |
| с 5 | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | 5 | 10,537,249. |
| | **XIII Supplemental Information. | | | <u> </u> | |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, | lines ' | Ib and 2b: Part V line | 1· Part | X line 2: Part XI |
| | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addition | | | 7, 1 WIL | 74, III 0 2, 1 GIC 741, |
| 111100 | Za and 40, and 1 arrivin, mices 20 and 45,7450 complete time part to provide any addition | / I C I II I | omiacon. | | |
| | | | | | |
| PAI | RT V, LINE 4: | | | | |
| | | | | | |
| EX. | PLANATION: THE BOARD DESIGNATED ENDOWMENT FU | JNDS | ARE TO BE | USEI | D AS |
| | | | | | |
| EM) | ERGENCY RESERVE FUNDS AT THE DISCRETION OF T | Γ HE | HOPE INTERN | ATI(| ONAL BOARD |
| | | | | | |
| OF | DIRECTORS. | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| PAI | RT X, LINE 2: | | | | |
| | ······································ | | | | |
| EX. | PLANATION: MANAGEMENT HAS REVIEWED THE TAX I | osi | TIONS FOR E | ACH | OF THE |
| | | | | | |
| OP: | EN TAX YEARS (2010-2012) OR EXPECTED TO BE T | CAKE | N IN HOPE'S | 20 | 13 TAX |
| | | | | | |
| RE: | TURN AND HAS CONCLUDED THAT THERE ARE NO SIG | SNIF | ICANT UNCER | TAI | N TAX |
| | | • | | | |
| POS | SITIONS, EXCEPT ONE INSTANCE INVOLVING HOPE | DRC | , THAT WOUL | D_RI | EQUIRE |
| | | | | | |
| RE | COGNITION IN THE FINANCIAL STATEMENTS. | | | | |
| | | | | | |

| Schedule D (Form 990) 2013 HOPE INTERNATIONAL | 23-2836648 Page 5 |
|---|-------------------|
| Part XIII Supplemental Information (continued) | |
| PART XI, LINE 2D - OTHER ADJUSTMENTS: | |
| REVENUE OF FOREIGN MICROFINANCE ENTITIES REPORTED IN | |
| FINANCIAL STATEMENTS | 1,270,357. |
| HGIF LOSS REPORTED ON FINANCIAL STATEMENTS | -1,604. |
| REVENUE OF HOPE ADVANCEMENT REPORTED IN FINANCIAL | <u>.</u> |
| STATEMENTS | 835,221. |
| TOTAL TO SCHEDULE D, PART XI, LINE 2D | 2,103,974. |
| | |
| PART XI, LINE 4B - OTHER ADJUSTMENTS: | |
| INVESTMENT INCOME INCLUDED IN OTHER CHANGES ON FINANCIAL | |
| STATEMENTS | 50,120. |
| | |
| PART XII, LINE 2D - OTHER ADJUSTMENTS: | |
| EXPENSES OF FOREIGN MICROFINANCE ENTITIES REPORTED IN | |
| FINANCIAL STATEMENTS | 4,038,434. |
| EXPENSES OF HOPE ADVANCEMENT REPORTED ON FINANCIAL | |
| STATEMENTS | 1,084. |
| TOTAL TO SCHEDULE D, PART XII, LINE 2D | 4,039,518. |
| TOTAL TO SCHEDULE D, FART KII, BINE 2D | |
| PART XII, LINE 4B - OTHER ADJUSTMENTS: | |
| | 2,072,931. |
| GRANT TO HOPE ADVANCEMENT | 619,526. |
| EXPENSES FOR RWANDA FIELD OFFICE | |
| HGIF PROVISION EXPENSE NOT INCLUDED IN FINANCIAL STATEMENTS | |
| TOTAL TO SCHEDULE D, PART XII, LINE 4B | 2,692,457. |
| | |
| | |
| | |
| | |

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

Open to Public

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service ▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990. Inspection

Name of the organization

Employer identification number

| HOPE INTERNATIO | DNAL | | | | 23-283664 | 18 |
|-----------------------------|---------------------|---------------------------|---|---------------------|--------------------|--------------------------|
| Part I General Info | rmation on A | ctivities Ou | tside the United States. Comp | lete if the organ | ization answered " | Yes" on |
| Form 990, Part I | V, line 14b. | | | ioto ii tiio organi | ization answered | res on |
| 1 For grantmakers. Does | s the organization | n maintain recor | ds to substantiate the amount of its gr | rants and other | assistance | |
| the grantees' eligibility t | or the grants or a | assistance, and | the selection criteria used to award th | e grants or assi | stance? | Yes No |
| | | | | - g | | 100110 |
| 2 For grantmakers. Desc | cribe in Part V the | organization's | procedures for monitoring the use of it | ts orants and ot | her assistance out | side the |
| United States. | | | | | | |
| 3 Activities per Region. (T | he following Part | I, line 3 table ca | an be duplicated if additional space is | needed.} | | |
| (a) Region | (b) Number of | (c) Number of | (d) Activities conducted in region | | rity listed in (d) | (f) Total |
| | offices | employees, agents, and | (by type) (e.g., fundraising, program | is a prog | gram service, | expenditures |
| | in the region | Independent | services, investments, grants to | describe | specific type | for and |
| | | contractors in region | recipients located in the region) | of servic | e(s) in region | investments in region |
| | " | | | ASSIST WITH | GROWING | |
| | İ | | | MICROENTERP: | RISE | |
| | i I | | PROGRAM SERVICES, GRANTS TO | OPERATIONS : | IN | |
| SOUTH ASIA | o | | PROGRAMS | AFGHANISTAN | | 680,697. |
| | | | | ASSIST WITH | | 700,037. |
| | f | | | MICROENTERP | |] |
| RUSSIA AND NEWLY | | | PROGRAM SERVICES, GRANTS TO | OPERATIONS : | | |
| INDEPENDENT STATES | l o | | PROGRAMS | RUSSIA AND 1 | • | 620,674. |
| | | - | | ASSIST WITH | | 020,014. |
| | | · | | MICROENTERP | | |
| | | | | | IN CHINA AND | |
| EAST ASIA & PACIFIC | 0 | | | PHILIPPINES | 4.1.1.11.12.12 | 509,745. |
| | | | | ASSIST WITH | GROWING | 303,143. |
| | | | | MICROENTERP | | |
| | | | | OPERATIONS 1 | | |
| SUB-SAHARAN AFRICA | 0 | | · | DEMOCRATIC F | | 4,472,561. |
| | | | | | | 4,472,301. |
| | | | | ASSIST WITH | GROWING | |
| | | | | MICROENTERPE | | |
| EUROPE | 0 | | | OPERATIONS I | | 18,427. |
| | | | · · · · · · · · · · · · · · · · · · · | ASSIST WITH | | |
| | } | | , | MICROENTERPR | i | |
| CENTRAL AMERICA AND | | _ | PROGRAM SERVICES, GRANTS TO | OPERATIONS I | N DOMINICAN | |
| CARRIBBEAN | 0 | | _ | REPUBLIC AND | | 1,027,171. |
| | | | | | | |
| | | | ļ | ASSIST WITH | GROWING | |
| | 1 | þ | | 41CROENTERPR | i | |
| SOUTH AMERICA | 0 | | | OPERATIONS I | | 104,281. |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | · | | |
| 3 a Sub-total | 0 | 7 | | | | 7,433,556. |
| b Total from continuation | İ | | | | | |
| sheets to Part I | ol | o 18 | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. SEE PART V FOR COLUMN (E) DESCRIPTIONS

Schedule F (Form 990) 2013

332071 10-03-13

c Totals (add lines 3a

7,433,556.

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. Part II

(i) Method of valuation (book, FMV, appraisal, other) (h) Description of non-cash assistance ö Ö g) Amount of ö Ö ö ٥. ö ö non-cash assistance cash disbursement 139,250. WIRE TRANSFER 000 WIRE TRANSFER 116,290. WIRE TRANSFER 215,794. WIRE TRANSFER (f) Manner of 8,000, WIRE TRANSFER WIRE TRANSFER 281, WIRE TRANSFER 278,028,WIRE TRANSFER 922. of cash grant (e) Amount 20, 18, , 99 CHILDREN'S MINISTRIES ASSIST WITH GROWING ASSIST WITH GROWING ASSIST WITH GROWING ASSIST WITH GROWING SSIST WITH GROWING ASSIST WITH GROWING SSIST WITH GROWING SSIST WITH GROWING (d) Purpose of MICROENTERPRISE **AICROENTERPRISE** II CROENTERPRISE MICROENTERPRISE **MICROENTERPRISE ICROENTERPRISE MICROENTERPRISE** PERATIONS AND grant MICROECONOMIC OPERATIONS PERATIONS PERATIONS PERATIONS OPERATIONS OPERATIONS OPERATIONS (c) Region EAST ASIA AND INDEDPENDENT INDEDPENDENT SUB-SAHARAN JUB-SAHARAN SUB-SAHARAN RUSSIA AND SOUTH ASIA RUSSIA AND SOUTH ASIA PACIFIC STATES AFRICA AFRICA STATES AFRICA (b) IRS code section and EIN (if applicable) (a) Name of organization Q

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Enter total number of other organizations or entities

Schedule F (Form 990) 2013

Ω

| Page 2 | - | (i) Method of valuation (book, FMV, appraisal, other) | | | | | | | |
|-----------------------|--|---|--|--|--|--|--|--|--|
| | | (h) Description of non-cash assistance | | | | | | | |
| 36648 | 90), Part II, line 1 | (g) Amount of non-cash assistance | 0 | 0 | 0 | 0. | | | |
| 23-2836648 | Schedule F (Form 9 | (f) Manner of cash disbursement | 35,877.WIRE TRANSFER | 500, WIRE TRANSFER | 16,857. HIRE TRANSFER | 18,922.WIRE TRANSFER | | | |
| , | Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1) | (e) Amount of cash grant | 35,877. | 10,500. | 16,857. | 18,922. | | | |
| INTERNATIONAL | | | ASSIST WITH GROWING MICROENTERPRISE OPERATIONS | ASSIST WITH GROWING MICROENTERPRISE OPERATIONS | ASSIST WITH GROWING MICROENTERPRISE OPERATIONS | ASSIST WITH GROWING MICROENTERPRISE OPERATIONS | | | |
| | | (c) Region | SUB-SAHARAN AFRICA | SOUTH AMERICA | SUB-SAHARAN AFRICA | SUB-SAHARAN AFRICA | | | |
| HOPE | f Grants and Other A | (b) IRS code section and EIN (if applicable) | U.S. | , | <i>u</i> , | | | | |
| Schedule F (Form 990) | Part II Continuation o | 1 (a) Name of organization | | | | | | | |

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| age | |
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Schedule F (Form 990) 2013 HOPE INTERNATIONAL

Part III can be duplicated if additional space is needed.

Part III can be duplicated if additional space is needed.

(9) De

| (a) Type of grant or assistance | (b) Region | (c) Number of reciplents | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of Valuation (book, FMV, |
|--|--------------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------------|--|---|
| FUNDING OF EAST ASIA OPERATION AND FINANCING OF LOANS TO CLIENTS | EAST ASIA AND PACIFIC | 1 | 52,661. | WIRE TRANSFER | 0 | | appraisal, omer |
| FUNDING OF CENTRAL AMERICA OPERATION AND FINANCING OF LOANS TO CLIENTS | CENTRAL AMERICA AND THE CARIBBEAN | | 102,401. | 102,401.WIRE TRANSFER | 0 | | |
| FUNDING OF SUB-SAHARAN AFRICA OPERATION AND FINANCING OF LOANS TO CLIENTS | SUB-SAHARAN AFRICA | | 33,162. | 33,162.MIRE TRANSFER | 0 | | |
| | | · | 7.00.00 | | | | |
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Schedule F (Form 990) 2013

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | Yes | X No |
|---|--|-----------------|-------------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471) | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621) | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865) | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report. (see Instructions for Form 5713) | Yes | X No |
| | | Schedule F (For | m 990) 2013 |

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

PART I, LINE 2:

EXPLANATION: FOREIGN ENTITIES THAT RECEIVE GRANTS FROM HOPE INTERNATIONAL ARE ALL FOCUSED ON MICROENTERPRISE DEVELOPMENT AND ARE IN LINE WITH HOPE'S MISSION TO ERADICATE BOTH PHYSICAL AND SPIRITUAL POVERTY. FOREIGN ENTITIES THAT RECEIVE FUNDING FROM HOPE ARE REQUIRED TO SUBMIT FINANCIAL INFORMATION WHICH DEPICTS BOTH THEIR FINANCIAL AND MISSION STATUS ON AT LEAST A QUARTERLY BASIS. THIS INFORMATION IS THEN REVIEWED BY HOPE INTERNATIONAL'S VICE PRESIDENT OF OPERATIONS ON A REGULAR BASIS.

FURTHERMORE, REPRESENTATIVES OF HOPE INTERNATIONAL REGULARLY VISIT THE FOREIGN ENTITIES THAT RECEIVE HOPE'S FUNDING.

PART I, LINE 3, COLUMN (E):

REGION: SUB-SAHARAN AFRICA

(E) SPECIFIC TYPES OF SERVICES IN REGION: ASSIST WITH GROWING
MICROENTERPRISE OPERATIONS IN THE DEMOCRATIC REPUBLIC OF CONGO, THE
REPUBLIC OF CONGO, RWANDA, AND BURUNDI.

SCHEDULE G

Department of the Treasury

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

2013

ZUI3 Open To Public

Internal Revenue Service

Name of the organization

► Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form 990.

990. Inspection

| HOPE IN | TERNATIONAL | | | | 23–283 | 6648 |
|--|--|---|---|--|--|---|
| Fundraising Activities required to complete this par | - Complete if the organization answ t. | ered "` | Yes" to | o Form 990, Part IV, | | |
| Indicate whether the organization raise Mail solicitations Internet and email solicitations Phone solicitations In-person solicitations Did the organization have a written of key employees listed in Form 990, P If "Yes," list the ten highest paid ind compensated at least \$5,000 by the | e Solicita f Solicita g Specia or oral agreement with any individua rart VII) or entity in connection with pividuals or entities (fundraisers) purs | ation of ation of I fundra I (inclu profess | non-g gover aising ding o | povernment grants rnment grants events officers, directors, tru fundraising services? | stees or | |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) fund have d or cor contrib | Did raiser sustody atrol of utions? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | Yes | No | | | |
| | | | | | | |
| | | | | | | <u> </u> |
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| | | | | | | |
| Total | | | | | | |
| 3 List all states in which the organization | n is registered or licensed to solicit o | | utions | or has been notified | it is exempt from r | legistration |
| or licensing. | | | | | | |
| | | | | | | |
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| LHA For Paperwork Reduction Act Notice | e, see the Instructions for Form 9 | 90 or | 990-E | Z. Se | chedule G (Form 9 | 90 or 990-EZ) 2013 |

332081 09-12-13

| Pa | rt I | Fundraising Events. Complete if the of fundraising event contributions and gr | e organization answered | I "Yes" to Form 990, Part | IV, line 18, or reported r | nore than \$15,000 ts greater than \$5,000. |
|-----------------|--------|---|----------------------------|------------------------------|----------------------------|--|
| | | | (a) Event #1 HOUSTON | (b) Event #2 SOUTHERN | (c) Other events | (d) Total events (add col. (a) through |
| | | | BREAKFAST | CALIFORNIA E | 13 | col. (c)) |
| <u>o</u> | | | (event type) | (event type) | (total number) | · · · · · · · · · · · · · · · · · · · |
| Revenue | 1 | Gross receipts | 580,622. | 481,359. | 1,015,586. | 2,077,567. |
| _ | 2 | Less: Contributions | 580,622. | 402,644. | 918,901. | 1,902,167. |
| | 3 | Gross income (line 1 minus line 2) | ŧ | 78,715. | 96,685. | 175,400. |
| | 4 | Cash prizes | | | | |
| S | 5 | Noncash prizes | 1,589. | 80. | 31,433. | 33,102. |
| beuse | 6 | Rent/facility costs | 500. | 2,010. | 57 , 798. | 60,308. |
| Direct Expenses | 7 | Food and beverages | 4,224. | 27,996. | 61,646. | 93,866. |
| | | Entertainment | 10. | 400. | 1,746. | 2,156. |
| | 8 9 | Other direct expenses | | 108,577. | 113,041. | 224,771. |
| | 10 | | | | > | 414,203. |
| | 11 | Met income summary. Subtract line 10 from | ine 3, column (d) | | <u> </u> | -238,803. |
| P | rt | | answered "Yes" to Form | 1990, Part IV, line 19, or r | eported more than | |
| | | \$15,000 on Form 990-EZ, line 6a. | <u> </u> | (b) Pull tabs/instant | | (d) Total gaming (add |
| une | | | (a) Bingo | bingo/progressive bingo | (c) Other gaming | col. (a) through col. (c)) |
| Revenue | 1 | Gross revenue | | | | |
| | | Cash prizes | | | | |
| Direct Expenses | | | | | | |
| ot Exp | 3 | | | | | |
| Dire | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | 6 | Volunteer labor | Yes % No | Yes % No | Yes % No | |
| | 7 | Direct expense summary. Add lines 2 through | nh 5 in column (d) | | > | |
| | 8 | Net gaming income summary. Subtract line | 7 from line 1, column (d) | | > | |
| i | a Is | nter the state(s) in which the organization oper the organization licensed to operate gaming a "No," explain: | ctivities in each of these | states? | | Yes No |
| | | ere any of the organization's gaming licenses | | | | Yes No |
| 3320 | 182 (| 09-12-13 | | | Schedule G (Fo | rm 990 or 990-EZ) 2013 |

| <u>Sch</u> | edule G (Form 990 or 990-EZ) 2013 HOPE INTERNATIONAL 23- | <u> 2836</u> | 5648 | Page 3 |
|------------|--|--------------|--------|-----------|
| 11 | Does the organization operate gaming activities with nonmembers? | . \square | Yes | No No |
| | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | Yes | No |
| 13 | Indicate the percentage of gaming activity operated in: | | l | |
| | The organization's facility | 13a | | % |
| | An outside facility | | | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | - |
| | Name | | | |
| | Address - | | ٠ | |
| | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | • | Yes | ∟ No |
| b | If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | | | |
| | of gaming revenue retained by the third party > \$ | | | |
| ¢ | If "Yes," enter name and address of the third party: | | | |
| | | | | |
| | Name | | | |
| | Address ▶ | | | |
| 16 | Gaming manager information: | | | |
| | | | | |
| | Name | | | |
| | | | | |
| | Gaming manager compensation ► \$ | | | |
| | | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| | | | | |
| | Mandatory distributions: | | | |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to | r | | |
| | retain the state gaming license? | L | Yes | ☐ No |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | | |
| 00000000 | organization's own exempt activities during the tax year ▶ \$ | | | |
| Pa | Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, | lines 9, | 9b, 10 | b, 15b, |
| | 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions). | | | |
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| 33208 | 3 09-12-13 Schedule G (For | n 990 d | or 990 | ·∟∠) 2013 |

| Schedule G (Form 990 or 990-EZ) HOPE INTERNATIONAL | 23-2836648 | Page 4 |
|--|------------|--------|
| Schedule G (Form 990 or 990-EZ) HOPE INTERNATIONAL Part IV Supplemental Information (continued) | | * |
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SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. ► Attach to Form 990.

| 2013 Open to Public |
|------------------------|
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Employer identification number Inspection

| BAN General Information on Contract Andrews | RNATIONAL | - 7 | | | | | 23-2836648 |
|---|--------------------------------|----------------------------------|----------------------------|-----------------------------------|---|---|---|
| S 6 | to substantiate th | | odt occuptations vo | All Aliable to Control | | | 10 mm - 10 mm |
| criteria used to award the grants or assistance? | to substantiate til stance? | | s or assistance, the | grantees eligibility | ror the grants or ass | ule grants or assistance, the grantees' eligibility for the grants or assistance, and the selection | tion X Vec No |
| 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. | ocedures for mon | toring the use of grant | funds in the United | l States. | | |] |
| Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any | Governments an | d Organizations in th | e United States. C | omplete if the orga | Inization answered "Y | es" to Form 990, Part | IV, line 21, for any |
| recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. | \$5,000. Part II ca | n be duplicated if addit | ional space is need | ed. | | | • |
| 1 (a) Name and address of organization or government | (a) | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| ESPERANZA | | | | | | | ASSIST WITH GROWING |
| 1611 116TH AVE, NE, SUITE 101 BELLEVUE, WA 98004 | 91-1585511 | 501(0)(3) | 448 302 | c | | | OPERATIONS AND MISSION |
| | | | | | | | TVIED. |
| HOPE ADVANCEMENT INC. 227 GRANITE RUN DRIVE, SUITE 250 | | | | | | | TO INFUSE CAPITAL IN |
| LANCASTER, PA 17601 | 32-0360887 | 501(C)(3) | 2,072,931. | 0 | | | OPERATIONS. |
| HOMES FOR HOPE 227 GRANITE RUN DRIVE, SUITE 250 LANCASTER: PA 17601 | 20 - 88 259 26 | 501(C)(3) | 000 001 | G | | | TO CREATE A BUILDER'S |
| -1 | | 15177170 | .000 | 0 | | | FUND AT HOMES FOR HOPE. |
| | | | | - | | | |
| | | | | | | | - |
| | | | | | | | |
| | | | | | | | - 100 m - 100 |
| 0.00 | | | | | | | |
| 2 Enter total number of section 501(c)(3) and government organizations | ind government o | ions | listed in the line 1 table | | | | 3. |
| " | s listed in the line | 1 | | | | | 0 |
| LHA For Paperwork Reduction Act Notice, see the Instructions for For | , see the Instruct | ions for Form 990. | | | | | Schedule I (Form 990) (2013) |

Page 2

23-2836648

Schedule | (Form 990) (2013) HOPE INTERNATIONAL

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|---|--------------------------|--------------------------|---------------------------------------|---|--|
| | | | | | |
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| | | | | | |
| Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. | quired in Part I, lir | ie 2, Part III, column | (b), and any other ac | dditional information. | |
| PART I, LINE 2: | | | *** | | A. Maring Princes |
| EXPLANATION: ENTITIES THAT RECEIVE | 3 GRANTS | FROM HOPE | INTERNATIONAL | NAL ARE ALL | And the second s |
| FOCUSED ON MICROENTERPRISE DEVELOPMENT | PMENT AND | ARE IN | LINE WITH HO | HOPE'S MISSION | |
| TO ERADICATE BOTH PHYSICAL AND SPI | SPIRITUAL P | POVERTY. EN | ENTITIES THAT RECEIVE | T RECEIVE | in app. |
| FUNDING FROM HOPE ARE REQUIRED TO | SUBMIT | FINANCIAL | INFORMATION WHICH | WHICH | - |
| DEPICTS BOTH THEIR FINANCIAL AND MISSION | | STATUS ON A | AT LEAST A | QUARTERLY | |
| BASIS. THIS INFORMATION IS THEN RE | REVIEWED B | BY HOPE INT | INTERNATIONAL'S | 'S MANAGEMENT | and the state of t |
| ON A REGULAR BASIS. THOUGH ESPERANZA | IS | BASED IN WAS | WASHINGTON ST | STATE, ITS | |
| PRIMARY OPERATIONS ARE IN THE DOMINICAN | 1 | REPUBLIC AND | HAITI. | НОРЕ | Corour Coco |
| 332102 10-29-13 | | 38 | | | Schedule I (Form 990) (2013) |

332102 10-29-13

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

HOPE INTERNATIONAL

Employer identification number 23-2836648

| P | art I Questions Regarding Compensation | | | |
|----|--|------|---|------------|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | | |
| | | | | |
| b | , and the distriction of the state of the st | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | Compensation committee Written employment contract | | | |
| | Independent compensation consultant Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | / |
| | Receive a severance payment or change-of-control payment? | 4a | | <u> X</u> |
| | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | ļļ | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | ********** | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | Only 10 14 14 14 14 14 14 14 14 14 14 14 14 14 | | | |
| 5 | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| - | contingent on the revenues of: The proprietion? | | | |
| | The organization? Any related organization? | 5a | | <u>X</u> |
| - | If "Yes" to line 5a or 5b, describe in Part III. | 5b | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| • | contingent on the net earnings of: | | | |
| а | The organization? | 6a | | X |
| | Any related organization? | 6b | | X |
| - | If "Yes" to line 6a or 6b, describe in Part III. | , OD | ******* | <u></u> |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments | | | |
| | not described in lines 5 and 6? If "Yes," describe in Part III | 7 | 000000000000000000000000000000000000000 | X |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | 000000000000000000000000000000000000000 | X |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Regulations section 53.4958-6(c)? | 9 | | 5400000000 |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2013

Schedule J (Form 990) 2013

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of V | (B) Breakdown of W-2 and/or 1099-MISC compensation | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|--|------|---|--|-------------------------------------|--------------------|--|----------------------|---|
| (A) Name and Title | | (I) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | penelits | | reported as deferred in prior Form 990 |
| (1) PETER GREER | (E) | 132,801. | 0 | 1,170. | 1,800. | 17,778. | 153,549. | 0 |
| PRESIDENT & CEO | € | 0 | • 0 | 0 | 0 | 0. | 0 | 0 |
| | € | | | | | | | |
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| | (ii) | | | | | | | |
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| 332112 09-13-13 | | | | 41 | | | Schedu | Schedule J (Form 990) 2013 |

Schedule J (Form 990) 2013

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Employer identification number HOPE INTERNATIONAL 23-2836648

| P | art I Types of Property | | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | 23-2636648 |
|----------|--|-------------------------------|--|--|---|
| <u> </u> | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of determining noncash contribution amounts |
| 1 | Art - Works of art | | items continuated | Porm 990, Part VIII, line 1g | |
| 2 | Art - Historical treasures | | | | |
| 3 | Art - Fractional interests | | | · · · · · · · · · · · · · · · · · · · | |
| 4 | Books and publications | | | | |
| 5 | Clothing and household goods | X | | 500. | FAIR MARKET VALUE |
| 6 | Cars and other vehicles | | | | THIR PARKET VALUE |
| 7 | Boats and planes | | | | |
| 8 | intellectual property | | | | |
| 9 | Securities - Publicly traded | X | 18 | 352,273. | FAIR MARKET VALUE |
| 10 | Securities - Closely held stock | | | 002/2/3 | THE PARTY VALUE |
| 11 | Securities - Partnership, LLC, or trust interests | | | | |
| 12 | Securities - Miscellaneous | | | | |
| 13 | Qualified conservation contribution - Historic structures | | | | |
| 14 | Qualified conservation contribution - Other | | | | |
| 15 | Real estate - Residential | | | | |
| 16 | Real estate - Commercial | | | | |
| 17 | Real estate - Other | - | | | |
| 18 | Collectibles | | | | |
| 19 | Food inventory | | | | |
| 20 | Drugs and medical supplies | | | | |
| 21 | Taxidermy | | | | |
| 22 | Historical artifacts | | | <u>,</u> | |
| 23 | Scientific specimens | | | | |
| 24 | Archeological artifacts | | | | |
| 25 | Other (LOAN RECEIVAB) | X | 1 | 250,000. | FAIR MARKET VALUE |
| 26 | Other (SILENT AUCTIO) | X | 6 | | FAIR MARKET VALUE |
| 27 | Other ► (ELECTRONICS) | X | 1 | | FAIR MARKET VALUE |
| 28 | Other ▶ (ENVELOPES) | X | 6 | | FAIR MARKET VALUE |
| 29 | Number of Forms 8283 received by the organiz | ation during | the tax year for co | ntributions | |
| | for which the organization completed Form 828 | 3, Part IV, D | onee Acknowledge | ement | |
| 30a | During the year, did the organization receive by | contribution | any property repo | uted in Port I lines 1 00 H | Yes No |
| | at least three years from the date of the initial c | ontribution | any property rept | quired to be used for success | at it must noid for |
| | the entire holding period? | onthoution, a | and which is not re | quired to be used for exemp | ot purposes for |
| ь | If "Yes," describe the arrangement in Part II. | | *************************************** | *************************************** | |
| 31 | Does the organization have a gift acceptance p | olicy that rec | wires the revious of | convened at an double and the control of the contro | i0 |
| | Does the organization hire or use third parties of | r related are | enizatione to collec | any non-standard contribut | tions? 31 X |
| | contributions? | · related org | anizations to solici | ., process, or sell noncash | 32a X |
| | If "Yes," describe in Part II. | | | | |
| 33 | If the organization did not report an amount in o describe in Part II. | olumn (c) for | a type of property | for which column (a) is che | cked, |
| LHA | For Paperwork Reduction Act Notice, see t | he Instruction | ons for Form 990. | · | Schedule M (Form 990) (2013) |

| Scredule W (Form 990) (2018)OFE INTERNATIONAL | <u>2</u> 3-2836648 | Page 2 |
|--|--|-----------|
| Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 3 is reporting in Part I, column (b), the number of contributions, the number of items received, or a corthis part for any additional information. | 3, and whether the organizanbination of both. Also com | ntion . |
| PART I, OTHER TYPES OF PROPERTY: | , | |
| GOLF BOOKLETS | | |
| (A) CHECK IF APPLICABLE = X | | |
| (B) NUMBER OF CONTRIBUTIONS = 1 | | |
| (C) REVENUE REPORTED ON FORM 990, PART VIII \$ 1478. | | <u> </u> |
| (D) METHOD OF DETERMINING REVENUE: FAIR MARKET VALUE | | |
| GOLF OUTING | | |
| (A) CHECK IF APPLICABLE = X | | |
| (B) NUMBER OF CONTRIBUTIONS = 2 | | <u></u> . |
| (C) REVENUE REPORTED ON FORM 990, PART VIII \$ 1150. | | |
| (D) METHOD OF DETERMINING REVENUE: FAIR MARKET VALUE | | ***** |
| GOLF CLUBS | | |
| (A) CHECK IF APPLICABLE = X | | ,, |
| (B) NUMBER OF CONTRIBUTIONS = 1 | | |
| (C) REVENUE REPORTED ON FORM 990, PART VIII \$ 825. | | |
| (D) METHOD OF DETERMINING REVENUE: FAIR MARKET VALUE | | |
| GIFT CERTIFICATES | | |
| (A) CHECK IF APPLICABLE = X | | |
| (B) NUMBER OF CONTRIBUTIONS = 3 | | |
| (C) REVENUE REPORTED ON FORM 990, PART VIII \$ 750. | | |
| (D) METHOD OF DETERMINING REVENUE: FAIR MARKET VALUE | | |
| GIFT CARDS | | |
| (A) CHECK IF APPLICABLE = X | | |
| 32142 09-03-13 | Schedule M (Form 99 | 0) (2013) |

332142 09-03-13

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization

| HOPE INTERNATIONAL | 23-2836648 |
|--|--------------------|
| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MIS | SION: |
| AND EMPOWER INDIVIDUALS TO PUT THEIR SKILLS AND CREATIVIT | |
| | |
| FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES: | |
| UKRAINE, CONGO, DEM REP, AFGHANISTAN, CONGO (BRAZZAVILLE) | |
| RUSSIA, RWANDA | |
| | |
| FORM 990, PART VI, SECTION B, LINE 11: | |
| EXPLANATION: A DRAFT OF THE 990 IS PROVIDED TO ALL BOARD O | F DIRECTOR |
| MEMBERS PRIOR TO FILING WITH THE IRS. THE MANAGER OF EXTERN | IAL REPORTING AND |
| CFO OR VP OF ADMINISTRATION REVIEW THE 990, AND THE CFO OR | VP OF |
| ADMINISTRATION SIGNS THE 990 UPON SATISFACTORY REVIEW. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| EXPLANATION: THE COMPENSATION OF THE PRESIDENT OF HOPE INT | |
| DETERMINED BY THE BOARD. HIS COMPENSATION IS BASED ON HIS | PERFORMANCE AND |
| THEIR UNDERSTANDING OF COMPENSATION AT OTHER NONPROFITS. | |
| THE COMPENSATION OF ALL OTHER EMPLOYEES IS DETERMINED THRO | UGH USE OF A PAY |
| SCALE SCHEDULE WHICH SEGREGATES ALL EMPLOYEES INTO FOUR CA | TEGORIES. |
| ADMINISTRATIVE ASSISTANTS ARE IN THE LOWEST TIER, AND EXECU | UTIVES ARE IN THE |
| TOP TIER. RAISES ARE BASED ON MERIT. | |
| | |
| FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF | |
| KY, MD, MS, MI, MN, MA, AL, AZ, CA, CO, CT, FL, GA, IL, KS, MO, NH, NJ, NM, NY | NC, OH, OK, OR, PA |
| SC, TN, UT, DC | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2013)

| Schedule O (Form 990 or 990 EZ) (2013) | Page 2 |
|--|---|
| Name of the organization HOPE INTERNATIONAL | Employer identification number 23-2836648 |
| FORM 990, PART VI, SECTION C, LINE 18: | |
| EXPLANATION: THE ORGANIZATION MAKES ITS FORM 990 AVAILAB | LE ON ITS WEBSITE |
| OR UPON REQUEST. THE FORM 1023 IS AVAILABLE UPON REQUEST | • |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| EXPLANATION: THE ORGANIZATION MAKES ITS GOVERNING DOCUME | NTS, CONFLICT OF |
| INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO T | HE PUBLIC BY |
| REQUEST. | |
| | |
| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS: | |
| GAIN ON FOREIGN CURRENCY TRANSACTIONS RWANDA FIELD OFFIC | CE |
| NOT INCLUDED | -18,420. |
| LOSS ON FOREIGN CURRENCY TRANSLATION RWANDA FIELD OFFICE | E |
| NOT INCLUDED | 4,660. |
| MISCELLANEOUS ADJUSTMENT | 480. |
| TOTAL TO FORM 990, PART XI, LINE 9 | -13,280. |
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SCHEDULE R

(Form 990)

Name of the organization Department of the Treasury Internal Revenue Service

►Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

▶ See separate instructions. ▶ Attach to Form 990.

Open to Public OMB No. 1545-0047 2013

Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number 23-2836648

Inspection

Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. HOPE INTERNATIONAL Part

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|--|---|--|-----------------------|---------------------------|-------------------------------|
| HIGHER IMPACT PROPERTIES LLC - 23-2836648 227 GRANITE RUN DRIVE, SUITE 250 LANCASTER, PA 17601 | HOLDING COMPANY FOR RENTAL PROPERTIES | PENNSYLVANIA | 5 659 | 509 672 | |
| HOPE GLOBAL INVESTMENT FUND - 77-0682619 227 GRANITE RUN DRIVE, SUITE 250 LANCASTER, PA 17601 | RAISE AND PROVIDE CAPITAL TO MICROENTERPIRSE PROGRAMS FOR POVERTY | VERMONT | 198,396, | 724,134 | |
| | | | | | 77.1 |
| | | | | | |
| part if Identification of Related Tax-Exempt Organizations Complete organizations during the tax year. | | if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt | . IV, line 34 because | it had one or more rel | ated tax-exempt |

| organizations during the tax year. | | | | | מיים אפווואס ופומנפת ומע פעפווואס | <u>.</u> | |
|--|---------------------------|---|-------------------------------|---------------------------------------|-----------------------------------|--|------------------------|
| (a) Name, address, and EIN of related organization | . (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section | (f) Direct controlling entity | (g) Section 512(b)(13) controlled entity? | 2(b)(13) lled y? |
| | | | | 501(6)(3)) | | Yes | Ş |
| HOPE ADVANCEMENT, INC 32-0360887 | TO HOLD MICROENTERPRISE | | | | | + | |
| 227 GRANITE RUN DRIVE, SUITE 250 | ENTITIES FOR THE | | | • | | | |
| LANCASTER, PA 17601 | ADVANCEMENT OF HOPE | DELAWARE | 501(C)(3) | - | | > | |
| | | | /21/21 | | | | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.
SEE PART VII FOR CONTINUATIONS

332161 09-12-13 LHA

Schedule R (Form 990) 2013

Page 2

23-2836648

HOPE INTERNATIONAL Schedule R (Form 990) 2013

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| | (K | General or Percentage managing ownership | 1 ~ | | | | | | _ | | | | | | | |
|-----|---------|---|--|---|---|------|------------|---|---|---|--|------|---|---|---|--|
| | 6 | eneral (tanagin | Yes No | - | | | + | | | | - | | _ | | | |
| | 6 | UBI Xod o | K-1 (Form 1065) Y | | | | Anni e con | - | - | | | | - | | | |
| | Ξ | Disproportionate allocations? | Yes No | | | | | | | | | | | _ | | |
| | (6) | Share of end-of-year | clocon | | | | | | | | | | | | | |
| | | Share of total income | | | | | | | | | | • | | | | |
| | (e) | Predominant income (related, unrelated, excluded from tax under | sections 512-514) | | | | | | | | | | | | | |
| | <u></u> | Direct controlling entity | | | - | | - | | | , | | | | | | |
| | <u></u> | domicile (state or foreign | country) | | | | | | | | | | | | , | |
| | (a) | Primary activity | | | | , | | | | | | | | | | |
| (6) | (a) | of related organization | and the second s | | | | | | | | The state of the s | | Total Control of the | | | |

Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

| (e) | (q) | <u>©</u> | (p) | (9) | (j) | (b) | 3 | 6 |
|--|------------------|--|------------------------------|---|------|-----------------------------|----------------------------|--|
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign country) | Direct controlling entity | Type of entity (C corp, S corp, or trust) | Shar | Share of end-of-year assets | age of | Section 512(b)(13) controlled entity? |
| | P | | | | | | | Yes No |
| | | | | | | | | |
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Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | - | | Yes No |
|--|----------------------------|--|--|----------------------------|-----------|
| 1 During the tax year, did the organization engage in any of the following transactior | ns with one or more re | transactions with one or more related organizations listed in Parts II-IV? | I in Parts II-IV? | | |
| a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity | | | | -1a | × |
| b Gift, grant, or capital contribution to related organization(s) | | | | 4 | × |
| c Gift, grant, or capital contribution from related organization(s) | | | | 2 | × |
| d Loans or loan guarantees to or for related organization(s) | | | | P | × |
| e Loans or loan guarantees by related organization(s) | | | | 9 | × |
| | | | | | |
| f Dividends from related organization(s) | | | | = | × |
| g Sale of assets to related organization(s) | | | | 19 | × |
| h Purchase of assets from related organization(s) | | | | ŧ | × |
| i Exchange of assets with related organization(s) | | | | = | × |
| j Lease of facilities, equipment, or other assets to related organization(s) | | | | ÷ | × |
| 1) - 11 - 11 - 11 - 11 - 11 - 11 - 11 - | | | | | ; |
| | | | | ¥ | ∢ |
| | related organization(s) | | | = | × |
| m Performance of services or membership or fundraising solicitations by related orga | related organization(s) | | | ٦ ع | × |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | tion(s) | | | Ę | × |
| o Sharing of paid employees with related organization(s) | | | | 9 | × |
| | | | | | ; |
| | | | | 4 | × |
| q Reimbursement paid by related organization(s) for expenses | | , | | 19 | × |
| | | | | | |
| r Other transfer of cash or property to related organization(s) | | | | - | × |
| ام | | | | 18 | × |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | who must complete th | is line, including covered | relationships and transaction thresholds. | | |
| (a) Name of related organization | (b) Transaction type (a·s) | (c) Amount involved | (d) Method of determining amount involved | involved | |
| (1) HOPE ADVANCEMENT | В | 2,072,931.CASH | CASH PAID | | |
| (2) | | And the state of t | 1 | | |
| (6) | | | THE PARTY OF THE P | | |
| (4) | | | | | |
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Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered 'Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) (b) (c) (d) (d) | (q) | (0) | (d) (e) | 9 | (0) | (4) | 9 | 5 | 13/ |
|-------------------------------------|------------------|-------------------------|--|------|----------------------|-------------------------------|--|------------------------------------|-------------------------|
| Name, address, and EIN of entity | Primary activity | micile oreign ry) | Predominant income pathers sec. (related, unrelated, 501(c)(3) excluded from tax. | S. ₹ | Share of end-of-year | Disproportionate allocations? | Disprop. Code V-UBI General or Percentage floations? of Schedule R-1 partner? ownership | General or managing partner? | Percentage ownership |
| | | | N Set (1) 198 | | | No. | (Form 1065) | Yes No | į |
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